

Next-Steps Employment Centre - Downsview

is hosting a
HIRING EVENT
with



Do You Have What It Takes To Join Our Team?

We Are Seeking:

Plumbing Sales Specialist, Plumbing Pro, Appliance Sales Specialist, Construction Sales & Service, Sales Associates, Cashiers and more ...

Exceptional Customer Service Skills a Must!
(see reverse for more details)

Friday, March 3rd, 2017
1:00 p.m. to 3:00 p.m.

FOR MORE INFORMATION
Call to Register at: 416-395-9559

www.next-steps.ca



[NextStepsEmploymentCentres](https://www.facebook.com/NextStepsEmploymentCentres)



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3701 Chesswood Drive, Suite 100
Toronto, ON M3J 2P6
Phone: 416-395-9559
Fax: 416-395-9510
Open Monday to Friday, 9am-5pm

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More Details About Available Positions:

Customer Service Associate: Pro Services

Preferred Qualifications:

Associate Degree or Diploma in Business, Retail Management, Specialty related to department (design, appliances), Certification in in trade related to department (kitchen, plumbing, electrical, lawn and garden)

Plumbing Sales Specialist:

The primary function of the Sales Specialist Plumbing is to serve as the store expert on plumbing by providing detailed product information to both customers and other Lowe's employees.

Customer Service Associate, Pro-Services (Commercial Sales)

The primary function of the Customer Service Associate (CSA) Pro-Services is to assist customers, primarily at the Pro-Services desk. This includes building relationships with the Pro customer, honoring the price guarantee, taking and following up on orders, following up on quotes, and arranging for product deliveries.

Sales Specialist, Appliances

The primary function of the Sales Specialist Appliances is to serve as the store expert on appliances by providing detailed product information to both customers and other Lowe's employees. The Sales Specialist Appliances is expected to conduct sales activities and build relationships with customers including researching, promoting and recommending products, plans, or installation services that match customer needs, informing customers on pricing, options, or status on pending orders, keeping shelves stocked and correctly displayed, and coordinating the successful execution of projects and orders. This includes performing order management duties such as entering new orders for customers, reaching out to vendors on special orders, tracking and fulfilling orders, and resolving issues.

Plumbing Pro

The primary function of the Plumbing Pro is to serve as the store expert on plumbing related merchandise. This includes providing both customers and employees with comprehensive information on plumbing-related merchandise, assisting customers in assembling, cutting, selecting, and loading merchandise, and training associates in the department. The Plumbing Pro is responsible for promoting Lowe's services and maximizing potential sales by explaining features, creating quotes, and selling installations.

Sales

Sales Specialist Pro-Services

The primary function of the is to serve as the store expert on pro sales by providing detailed product information to both customers and other Lowe's employees. The Sales Specialist Pro-Services is expected to maximize sales and margins by pursuing and contacting targeted customers, identifying and exploring sales opportunities through asking questions, developing action plans for sales opportunities, and abiding by Pro-Services' monthly program, call targets and directives.

ADDITIONAL REQUIREMENTS FOR ALL JOBS INCLUDE:

- 1 year Retail experience identifying and selling products based on customer need including credit cards, installations, add-on sales, explaining warranties, product features and benefits
- Excellent customer service skills, assisting customers in locating items, resolving issues, the ability to sell products based on customer needs and building relationships and thanking customers for their business
- 1 year experience working in any sales floor department in home improvement, hardware retailer or wholesale distributor or related department
- Requires morning, afternoon, and evening availability any day of the week.
- Required to work a schedule as determined by sales, customer, and business needs, but may be changed by store management based on the needs of the store.
- Requests to be scheduled off for a specific day require advanced notification and approval by supervisor.
- Hourly Full Time, Part Time or Seasonal: Generally scheduled 40, 24 to 30, or 0 to 40 hours per week respectively; more hours may be required based on the needs of the store.

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